



2020 FINALISTS

The 2020 ACG Houston Deals of Year Award Categories and Finalists

CONSUMER PRODUCTS & SERVICES >>

Amtel Has Been Acquired by Amtel Partners

- **Buyer:** Amtel Partners, LLC, Amtel New York Holdings, Inc
- **Seller:** Personal Communications Center, Inc., A New York Corporation
- **Investment Banker:** GulfStar Group
- **Lender:** Amegy Bank, as Administrative agent for Bank Syndicates, including Woodforest Bank, Bank of Texas and Amegy Bank
- **Attorney:** BoyarMiller, Porter Hedges
- **Accountant:** Weaver

Ebro Group and Riviana Foods Sale of U.S. Pasta Portfolio to TreeHouse Foods

- **Buyer:** TreeHouse Foods Inc.
- **Seller:** Ebro Group
- **Investment Banker:** RBC Capital Markets
- **Attorney:** Locke Lord, Winston & Strawn LLP

INDUSTRIAL, POWER & INFRASTRUCTURE (\$25MM - \$100MM)

Ingram Barge Company LLC to Acquire Cheryl K, LLC and San Jacinto River Fleet, LLC

- **Investment Banker:** Houston Fleeting Services LLC
- **Lender:** Cheryl K, LLC (and all subsidiaries)
- **Attorney:** BoyarMiller, Haynes & Boone

Acquisition and Investment of Conco Services

- **Buyer:** Rising Point Capital, Tecum Capital, UMB Capital Corp.
- **Seller:** Godish-Saxon Family
- **Investment Banker:** Reynolds Advisory Partners
- **Lender:** Tecum Capital, UMB, S&T Bank
- **Attorney:** McGuire Woods



2020 FINALISTS

Griffin Dewatering Acquisition

- **Buyer:** Crossplane Capital
- **Seller:** The CapStreet Group
- **Investment Banker:** GulfStar Group
- **Lender:** PNC Business Credit
- **Attorney:** Akin Gump, Houston (Buyer's Counsel), Holland & Knight, Dallas (Lender's Counsel)
- **Accountant:** SCA Transaction Services

Warren Equity Partners with USA Water to Acquire Si Environmental

- **Buyer:** USA Water Holdings, LLC, Warren Equity Partners
- **Seller:** Si Environmental, LLC.
- **Investment Banker:** Crutchfield Capital
- **Attorney:** Thompson & Knight

INDUSTRIAL, POWER & INFRASTRUCTURE (\$100MM+)

Highline Aftermarket Acquisitions

- **Buyer:** Pritzker Private Capital
- **Seller:** The Sterling Group
- **Investment Banker:** Harris Williams
- **Attorney:** Willkie Farr & Gallagher LLP

Macquarie Infrastructure Corporation US\$2.685 Billion Sale of IMTT to Riverstone Holdings

- **Buyer:** Riverstone Holdings LLC
- **Seller:** Macquarie Infrastructure Corporation
- **Attorney:** White & Case

ORIX Capital Partners Acquisition of Special Welding and Turnarounds, LLC

- **Buyer:** ORIX Capital Partners
- **Seller:** Hastings Equity Partners and Management, Specialty Welding and Turnarounds, LLC
- **Lender:** Cadence Bank



2020 FINALISTS

- **Attorney:** Thompson & Knight LLP
- **Accountant:** PwC, Grant Thornton

INDUSTRIAL, POWER & INFRASTRUCTURE (PRIVATE EQUITY)

Griffin Dewatering Acquisition

- **Buyer:** Crossplane Capital
- **Seller:** The CapStreet Group
- **Investment Banker:** GulfStar Group
- **Lender:** PNC Business Credit
- **Attorney:** Akin Gump, Houston (Buyer's Counsel), Holland & Knight, Dallas (Lender's Counsel)

Stainless Hose Fittings, Ltd. Has Been Acquired by Harbour Group

- **Buyer:** Harbour Group Industries, Inc.
- **Seller:** SHF, Inc.
- **Investment Banker:** Statesman Corporate Finance
- **Attorney:** Chamberlain, Hrdlicka, White, Williams & Aughtry, Blank Rome LLP

The Theut Company acquired by Denver Glass Interiors

- **Buyer:** Baymark Partners, Denver Glass Interiors
- **Seller:** The Theut Company
- **Investment Banker:** Gilbert & Pardue, LLC (GaP)
- **Attorney:** BoyarMiller, Hallett & Perrin, PC
- **Accountant:** Howard & Co., P.C., JTJones PLLC

INDUSTRIAL, POWER & INFRASTRUCTURE (STRATEGIC)

ORIX Capital Partners Acquisition of Special Welding and Turnarounds, LLC

- **Buyer:** ORIX Capital Partners
- **Seller:** Hastings Equity Partners and Management, Specialty Welding and Turnarounds, LLC
- **Lender:** Cadence Bank
- **Attorney:** Thompson & Knight LLP
- **Accountant:** PwC, Grant Thornton



2020 FINALISTS

Quest Has Been Acquired by UFP Industries

- **Buyer:** Universal Forest Products, Inc
- **Seller:** Quest
- **Investment Banker:** GulfStar Group
- **Attorney:** BoyarMiller

The Acquisition of Flow Safe by Dresser Natural Gas Solutions

- **Buyer:** Dresser Natural Gas Solutions, First Reserve
- **Seller:** Flow Safe
- **Investment Banker:** GulfStar Group
- **Attorney:** Gross-Shuman, Dubois Bryan & Campbell
- **Accountant:** LVBW LLP Accountants & Consultants
- **Wealth Advisor:** Northern Trust
- **Consultant:** Embark

ENERGY (\$25MM - \$100MM)

Blackbuck Resources Acquires Whites City Water Infrastructure from Cimarex Energy Co.

- **Buyer:** Blackbuck Resources
- **Seller:** Cimarex Energy
- **Lender:** Bank of Texas
- **Attorney:** Kirkland & Ellis LLP

SMG Industries acquired the 5J Transportation Group

- **Buyer:** SMG Industries, Inc
- **Seller:** 5J Transportation Group
- **Investment Banker:** Chiron Financial LLC
- **Lender:** Amerisource Business Capital
- **Attorney:** Amerisource Business Capital, JP Consulting

ENERGY (\$100MM+)

BJ Services Restructure

- **Buyer:** Argonaut Private Equity, CSL Capital Management, Baker Hughes



2020 FINALISTS

- **Seller:** BJ Services, LLC
- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Kirkland & Ellis
- **Accountant:** Ankura

Hoover Ferguson Recapitalization

- **Seller:** Hoover CS, First Reserve
- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Simpson Thacher & Bartlett LLP

Sixth Street Partners US\$402 Million Overriding Royalty Transaction with Antero Resources

- **Investment Banker:** Credit Suisse Securities
- **Attorney:**, White & Case LLP

ENERGY (PRIVATE EQUITY)

Acquisition of Lufkin Industries from Baker Hughes + Artificial Lift Segment Carve-Out

- **Buyer:** KPS Capital Partners, LP
- **Seller:** Baker Hughes, Schlumberger
- **Investment Banker:** Simmons Energy, A Division of Piper Sandler, Piper Sandler & Co.
- **Lender:** PNC Business Credit Southwest Region
- **Attorney:** Paul, Weiss, Rifkind, Wharton & Garrison LLP, Blank Rome
- **Accountant:** Deloitte
- **Other:** Riveron

BJ Services Restructure

- **Buyer:** Argonaut Private Equity, CSL Capital Management, Baker Hughes
- **Seller:** BJ Services, LLC
- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Kirkland & Ellis
- **Accountant:** Ankura

Blackbuck Resources Acquires Whites City Water Infrastructure from Cimarex Energy Co.



2020 FINALISTS

- **Buyer:** Blackbuck Resources
- **Seller:** Cimarex Energy
- **Lender:** Bank of Texas
- **Attorney:** Kirkland & Ellis LLP

ENERGY (STRATEGIC)

Approach Resources Ch. 11 Asset Sale to Zarvona

- **Buyer:** Zarvona Energy LLC / Zarvona III-A, L.P.
- **Seller:** Approach Resources Inc.
- **Investment Banker:** Perella Weinberg Partners, Tudor, Pickering, Holt & Co.
- **Attorney:** Thompson & Knight LLP

BJ Services Restructure

- **Buyer:** Argonaut Private Equity, CSL Capital Management, Baker Hughes
- **Seller:** BJ Services, LLC
- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Kirkland & Ellis
- **Accountant:** Ankura

Blackbuck Resources Acquires Whites City Water Infrastructure from Cimarex Energy Co.

- **Buyer:** Blackbuck Resources
- **Seller:** Cimarex Energy
- **Lender:** Bank of Texas
- **Attorney:** Kirkland & Ellis LLP

TECHNOLOGY

ICON Information Consultants acquires Vendorpass from Modis, a wholly owned subsidiary of The Adecco Group

- **Buyer:** ICON Information Consultants, L.P.
- **Seller:** Vendorpass, Inc., The Adecco Group
- **Investment Banker:** Statesman Corporate Finance, LLC
- **Lender:** BMO Harris Bank N.A.
- **Attorney:** Crady Jewett McCulley & Houren LLP



2020 FINALISTS

- **Accountant:** Weaver

G&A Partners Recapitalization

- **Buyer:** G&A Partners
- **Seller:** G&A Partners
- **Investment Banker:** Brown, Gibbons Lang + Company
- **Lender:** Fifth Third Bank
- **Attorney:** Haynes and Boone, Chapman and Cutler LLP, Dentons Cohen and Grigsby P.C.
- **Accountant:** Laporte CPAs and Business Advisors
- **Private Equity:** The Riverside Company

Pensare Acquisition Corp. (now American Virtual Cloud Technologies) and Stratos Management Systems, Inc. (d/b/a Computex Technology Solutions) Business Combination

- **Buyer:** American Virtual Cloud Technologies Inc., f/k/a Pensare Acquisition Corp.
- **Seller:** Stratos Management Systems Holdings LLC d/b/a Computex Technology Solutions, Navigation Capital Partners
- **Lender:** Comerica Bank
- **Attorney:** Haynes and Boone, LLP, Greenberg Traurig, LLP
- **Accountant:** UHY LLP, Marcum LLP

RECAPITALIZATION

Acquisition of Lufkin Industries from Baker Hughes + Artificial Lift Segment Carve-Out

- **Buyer:** KPS Capital Partners, LP
- **Seller:** Baker Hughes, Schlumberger
- **Investment Banker:** Simmons Energy, A Division of Piper Sandler, Piper Sandler & Co.
- **Lender:** PNC Business Credit Southwest Region
- **Attorney:** Paul, Weiss, Rifkind, Wharton & Garrison LLP, Blank Rome
- **Accountant:** Deloitte
- **Other:** Riveron

Hoover Ferguson Recapitalization

- **Seller:** Hoover CS, First Reserve



2020 FINALISTS

- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Simpson Thacher & Bartlett LLP

Warren Equity Partners with USA Water to Acquire Si Environmental

- **Buyer:** USA Water Holdings, LLC, Warren Equity Partners
- **Seller:** Si Environmental, LLC.
- **Investment Banker:** Crutchfield Capital
- **Attorney:** Thompson & Knight

RESTRUCTURING

Approach Resources Ch. 11 Asset Sale to Zarvona

- **Buyer:** Zarvona Energy LLC / Zarvona III-A, L.P.
- **Seller:** Approach Resources Inc.
- **Investment Banker:** Perella Weinberg Partners, Tudor, Pickering, Holt & Co.
- **Attorney:** Thompson & Knight LLP

BJ Services Restructure

- **Buyer:** Argonaut Private Equity, CSL Capital Management, Baker Hughes
- **Seller:** BJ Services, LLC
- **Investment Banker:** Simmons Energy I A Division of Piper Sandler
- **Attorney:** Kirkland & Ellis
- **Accountant:** Ankura

Watson Valve Services, Inc. 363 Bankruptcy Sale of Assets to MOGAS Industries, Inc.

- **Buyer:** MOGAS Industries, Inc.
- **Seller:** Watson Valve Services
- **Investment Banker:** Statesman Corporate Finance, LLC
- **Attorney:** The Claro Group, Okin Adams LLP, Chamberlain Hrdlicka, Foley & Lardner LLP
- **Other:** MACCO Restructuring Group, LLC